

## Message Text

UNCLASSIFIED

PAGE 01 STATE 184192  
ORIGIN COME-00

INFO OCT-01 ARA-14 EA-12 ISO-00 EB-08 /035 R

DRAFTED BY COM/BED/OED/MEPD/JHARDISTY:DMW  
APPROVED BY EB/OCA/CM/JJREILLY  
COM/BED/OED/MEPD/LENGLESON  
-OM/BED/OED/MEPD/SMCONGER, DIRECTOR  
STATE/ARA/CEN/JDAVIS (PHONE)  
"OM/ITA/OIM/TWELCH (INFO)

-----003617 210856Z /21

R 202251Z JUL 78  
FM SECSTATE WASHDC  
TO AMEMBASSY SAN JOSE  
INFO AMEMBASSY TAIPEI

UNCLAS STATE 184192

E.O. 11652:N/A

TAGS:BENC, CS, TW

SUBJECT:MAJOR PROJECT: RAILROAD ELECTRIFICATION

REF: SAN JOSE 2981 AND PREVIOUS

1. GENERAL ELECTRIC USA HAS CONTACTED COMMERCE/MEPD  
RE REQUIREMENT BY FERROCARRILES DE COSTA RICA (FCR) FOR  
12 LOCOMOTIVES VALUED AT APPROXIMATELY 12.8 MILLION DOLLARS  
AS PART OF SUBJECT PROJECT. V. EICHER SHOULD HAVE ALREADY  
BEEN BRIEFED BY VISITING G.E. REP. ZEN LIBENSON AS TO  
COMPETITION G.E. IS FACING FROM G.E.C., LTD. OF U.K. AND  
PROBLEMS THAT HAVE ARISEN WITH 20 G.E.C. LOCOMOTIVES SOLD

RECENTLY TO TAIWAN. G.E. WOULD OPTIMALLY HOPE THAT FCR  
WOULD CHANGE SPECIFICATIONS NOW CALLING FOR DUAL VOLTAGE

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LOCOMOTIVES TO A SINGLE VOLTAGE (25 KW, 60 H) REQUIREMENT.  
UNFAVORABLE EXPERIENCES OF G.E.C. LOCOMOTIVES IN TAIWAN  
COULD HAVE SIGNIFICANT BEARING ON DECISIONS BY FCR AS TO  
TYPE AND SUPPLIER OF EQUIPMENT.

2. ACTION REQUESTED: THAT EMBASSY PROVIDE APPROPRIATE

ASSISTANCE TO G.E. SO THAT COMPANY CAN TELL ITS STORY TO  
DECISION MAKERS WITHIN FCR AND GOCR AND RECEIVE FULL AND  
FAIR CONSIDERATION.  
VANCE

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 20 jul 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STATE184192  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** DMW  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780299-1242  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780736/aaaabent.tel  
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**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** 0351a66f-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN COME  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 SAN JOSE 2981  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
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**Review Event:**  
**Review Exemptions:** n/a  
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**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 1934913  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MAJOR PROJECT: RAILROAD ELECTRIFICATION  
**TAGS:** BENC, CS, TW  
**To:** SAN JOSE  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/0351a66f-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014